

## Christopher Cotton

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### HIGHER EDUCATION

- Ph.D., Economics, Cornell University, 2008
- M.A., Economics, Cornell University, 2007
- B.A. (honors), Economics, Michigan State University, 2001

### WORK EXPERIENCE

- University of Miami School of Business, Department of Economics, Coral Gables, FL  
Assistant Professor, 2008 - present
- Cornell University, Department of Economics, Ithaca, NY  
Graduate Teaching and Research Assistant, 2003 - 2008
- Neenan Associates, Syracuse, NY, Outside Consultant, Summer 2004
- Anderson Economic Group, East Lansing, MI  
Analyst, 2000 - 2001  
Consultant, 2001 - 2003  
Practice Area Manager, 2002 - 2003

### RESEARCH

#### Refereed Publications

- “Should we tax or cap political contributions? A lobbying model with policy favors and access.” Journal of Public Economics, 2009, 93(7/8): 831-842.
- “Multiple bidding in auctions as bidders become confident of their private valuations.” Economics Letters, 2009, 104(3): 148-150.
- “100 Horsemen and the empty city: A game theoretic exploration of deception in Chinese military legend,” with Chang Liu. Forthcoming in the Journal of Peace Research, March 2011, 48(2).

#### Other Publications

- "Can gender differences in competition explain the gender gap?" with Frank McIntyre and Joseph Price. Invited column at CEPR's VoxEU.org, Oct 2010.
- “How corporate money will reshape politics: Help for challengers?” The New York Times Online, Jan 21, 2010.

#### Working Papers

- “Delays and submission fees in academic publishing,” revise and resubmit requested at the American Economic Review.
- “Pay-to-play politics: Informational lobbying and campaign finance reform when contributions buy access,” revise and resubmit request at the Journal of Public Economics.
- “The gender gap cracks under pressure: A detailed look at male and female performance differences during competition,” with Frank McIntyre and Joseph Price, *NBER working paper #16436*.

- "Causes of gender differences in competition: theory and evidence," with Frank McIntyre and Joseph Price.
- "Repeated legislative bargaining with endogenous agenda setting authority."
- "Competing for the attention of decision makers."

### **Works in Progress**

- "The strategic disadvantage of disclosing works in progress in academic publishing"

## **PROFESSIONAL**

### **Presentations**

#### Department Seminars and Conference Presentations

- Stanford University, GSB political economy seminar, scheduled 2011
- Tournaments, contests and relative performance evaluation conference, NC State University, scheduled 2011
- University of Miami, law and policy workshop discussant, 2011
- Florida International University, economics department seminar, 2010
- University of Miami, political science colloquium, 2009
- Association for Public Economic Theory conference, National University of Ireland, 2009
- Brigham Young University, economics department seminar, 2008
- Brigham Young University, visiting scholars lecture, 2008
- Florida Atlantic University, economics department seminar, 2008
- Université Laval, economics department seminar, 2008
- Third congress of the Game Theory Society, Northwestern University, 2008
- University of Miami, economics department seminar, 2008
- University of Louisville, economics department seminar, 2008
- University of Iowa, economics department seminar, 2008
- Baruch College, economics department seminar, 2008
- Clemson University, economics department seminar, 2008
- Cornell University, economics department seminar, 2006, 2007
- Association for Public Economic Theory conference, Vanderbilt University, 2007
- 17th International conference on game theory, Stony Brook University, 2006
- North American summer meeting of the Econometric Society, University of Minnesota, 2006
- Midwest economic theory meeting, Michigan State University, 2006
- 16th International conference on game theory, Stony Brook University, 2005

#### Expert Talks and Panels

"The Economic Crisis: How the Presidential Candidates Will Change the Future of Our Economy," presenter and panel discussant as part of UM's Dialogue for Democracy presentation series, October 2008

### **Referee**

*American Economic Review, Economica, Economic Theory, European Economic Review, Journal of Public Economics\*, Labour Economics, National Science Foundation, Regional Science and Urban Economics, Research Council of Canada* (\* indicates that I've refereed for the journal at least 5 times)

### **Media Coverage**

- Oct 2010: Gender differences research and my column at [VoxEU.org](http://VoxEU.org) featured on websites of [Business Insider](#), [The Globe and Mail](#), [National Affairs](#), [The New York Times](#), and a number of economics blogs.
- Oct 2010: Interviewed for [PolitiFact.com](#), [The Miami Herald](#), and [St. Petersburg Times'](#) report on Florida's Amendment 4 ballot initiative.
- Feb 2010: Interviewed about Haitian earthquake on [You Are Here](#) public radio program, WERS Boston.
- Jan 2010: Interviewed for [Smart Money](#) online article about the Haitian earthquake, "Fixing Haiti: What Economists Say."

- Jan 2010: Contributor to Room for Debate at The New York Times online, column featured campaign finance reform research.

### **Research Awards**

- James W. McLamore Research Award in Business and Social Sciences, University of Miami, 2009

### **University Service**

- UM Department of Economics: United Way coordinator (2008/09-present), micro-qualifier committee (2008/09-present), recruitment committee (2008/09-present), recruitment coordinator (2009/10)
- Dissertation Committee Member for Rita Ray (Ph.D. 2009)

### **TEACHING**

#### Graduate

U Miami: Microeconomic Theory II (Ph.D. core class covering choice under uncertainty and game theory)

#### Undergraduate

U Miami: Introduction to Macroeconomics

#### Teaching assistant

Cornell: Game Theory / Economics of Information (Ph.D. core), Psychology and Economics, Introductory Macroeconomics, Introductory Microeconomics

Michigan State: Principles of Macroeconomics, Principles of Microeconomics