

Alex Emilio Cahail

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EDUCATION

University of Miami

BSBA in Finance

Minor in Mathematics

- **GPA:** 3.95 / 4.0

- **Honors:** President's Scholarship Recipient, Bermont/Carlin Scholar, President's & Provost's Honor Rolls & Dean's List
- **Relevant Coursework:** Intermediate Financial Management, Investment and Security Markets, Introduction to Private Equity & Venture Capital, Financial & Managerial Accounting, Applied Probability and Statistics, Calculus III, Introduction to Differential Equations

Coral Gables, FL

May 2019

Community College of the Air Force

Associates in Contract Management

July 2015

WORK & LEADERSHIP EXPERIENCE

UBS Securities LLC

Investment Banking Summer Analyst – Financial Institutions Group

New York, NY

June 2018 – August 2018

United States Air Force

Contracting Specialist and Warranted Contracting Officer

Charleston, SC

August 2011 – August 2015

Responsible for all aspects of contracting including soliciting, negotiating, awarding, and administering over \$50M in total project value with savings in excess of \$2.6M.

- Negotiated and awarded a \$2.1M emergency notification systems contract, safeguarding 80k personnel and resulting in savings of \$296k
- Pioneered first ever Air Force \$1.4M communication equipment contract linking base emergency responders to local and county agencies, decreasing emergency response time by 50%
- Strategically sourced \$9M in medical contracts to hire 30 care professionals ensuring seamless and quality care for 86k personnel
- Led six-member team through end-of-year recurring contracting process, targeting necessary expenditures while ensuring successful individual, team, and contract performance
- Conducted contracting training lectures and mentoring at the unit and individual level
- Recognized as number one contracting professional in rank category in Air Mobility Command, one of ten Major Commands in the Air Force, and promoted to positions of higher rank and responsibility

ADDITIONAL

Languages: Limited Working Proficiency in German and Spanish

Certifications & Training: Secret Security Clearance, Acquisition Professional (APDP) Level I

Awards: Outstanding Contracting Professional, Airman of Year (2x), Airman of Quarter (5x)

Interests: Investing, travel, golf, tennis, surfing, snowboarding, cuisine