

GABRIEL M. NUNEZ

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EDUCATION

University of Miami, School of Business Administration

Coral Gables, FL

Bachelor of Business Administration in Finance, Minor: Accounting | GPA: 3.73

Expected Dec 2017

Relevant Coursework: Investment and Security Markets, Fixed Income, Speculative Markets and Derivatives, Introduction to Alternative Investments, Financial Accounting, Calculus

Honors: Bermont/Carlin Scholar, Golden Key National Honor Society, Launching Leaders, Richard B. Fisher Scholar

PROFESSIONAL EXPERIENCE

Morgan Stanley

New York, NY

Investment Banking Summer Analyst

Jun 2017 – Aug 2017

León, Mayer & Co.

Miami, FL

Private Equity Analyst

Sept 2016 – May 2017

- Perform financial modeling, valuation, conduct transactional/due diligence, and execution activities for investments
- Analyze market information and financial performance as well as performing research regarding acquisition targets

J.P. Morgan Chase & Co.

New York, NY

Corporate Analyst Development Program

Jun 2016 – Aug 2016

- Developed strategies that resulted in reduced costs, risk, and improved client experience by conducting front to back evaluations across lines of business in the Corporate & Investment Bank (CIB)
- Generated operating model for a new product to be offered with a potential annual revenue of \$300 million
- Evaluated and presented inadequacies in the Investment Bank by analyzing data including tax rates, investor type, investment markets, and product requirements regarding tax utility leading to reduction in tax reclaim backlogs by 19%

Early Shares – Real Estate Investments

Miami, FL

Analyst

Jul 2015 – Oct 2015

- Gathered quantitative and qualitative data regarding possible real estate investment opportunities based on growing market trends such as home buying activity, housing price changes, and interest rates
- Prepared marketing materials for senior management in client meetings and gathered investment information to construct presentations for a potential \$2 million investment for investors
- Aided in the determination of the final capital structure for investments totaling around \$19 million with the CEO

LEADERSHIP & INVOLVEMENT

SEO Career

New York, NY

Trainee (Pre-Internship)

Dec 2016 – Jun 2017

- Completed 100 hours of online and in-person training covering technical skills including: MS Excel, PowerPoint, and basic accounting and finance, in addition to professional development skills relevant to Investment Banking

Canes Investing Association

Miami, FL

President

Jan 2016 – Present

- Educate students about markets and engage in discussions about the state of the market and investment opportunities
- Coordinate club meetings, meeting materials, and four guest speakers per semester to further enhance students knowledge of personal finance and provide networking opportunities
- Organize and implement a new marketing strategy by utilizing social media, flyers, and school advertisements to reach a broader array of students which led to an increase in active memberships by 15%

Florida Stock Market Simulation Challenge

Miami, FL

2nd Place in the State of Florida

Feb 2014 – Apr 2015

- Received 1st place in Miami-Dade County, 1st in the region, and 2nd in Florida for the annual stock market competition
- Achieved a 45% return in 10 weeks increasing the portfolio value from \$100,000 to \$145,023 by focusing on undervalued securities with strong growth prospects and catalysts such as cost cutting and debt reduction
- Utilized a bottom up approach to select securities that had favorable financial multiples and solid earnings growth by performing financial statement and ratio analysis

Other Affiliations: Banking Honor Society, Delta Sigma Pi, Student Investment Fund, Target Canes (Co-founder)

SKILLS & INTERESTS

Skills: Microsoft Applications (Excel, Word, PowerPoint & Outlook), Bloomberg Professional, Visio

Interests: Basketball, Golf, Water Sports, Snorkeling, Tennis, Track & Field, Travel