

# Jorge Salas

4125 Pinta Court, Coral Gables, FL | 305-915-5568 | j.salas6@umiami.edu

## EDUCATION

---

### University of Miami, School of Business Administration

*Bachelors of Business Administration in Finance and in Marketing  
Minor in Accounting*

**Coral Gables, FL**

*Expected May 2017*

- **GPA:** 3.58 / 4.0
- **Honors:** 2015 Bermont Carlin Scholar, University of Miami's President's Scholarship, Order of Omega Honor Society
- **Relevant Coursework:** Financial Modeling, Wealth Management & Financial Planning, Financial Valuation, Corporate Finance, Investment Portfolio Management, Intermediate Financial Management, Intermediate Accounting, Financial Accounting

## WORK & LEADERSHIP EXPERIENCE

---

### J.P. Morgan

*Private Banking Analyst*

**Miami, FL**

*June 2016 – August 2016, July 2017- Present*

- Support an integrated team of bankers, credit advisors and investors in developing pitchbooks, creating prospect briefings/information sheets and researching J.P. Morgan investment ideas
- Execute asset allocations, investment proposals, and performance reviews for high and ultra-high net worth clients
- Complete weekly credit summaries and cash flow details for specific team members and clients
- Write weekly article summaries on relevant market topics and participate in market drills and team huddles to expand market knowledge

### República, LLC

*Production Intern*

**Miami, FL**

*May 2015 – August 2015*

- Drafted advertising purchasing orders and bill estimates, negotiated with contractors and clients to produce relevant advertising in different forms of media, completed client's requests for marketing tools
- Oversaw the production of commercials, voiceovers, ad campaigns, and creation of advertising media
- Collaborated with the creative and account services team to develop marketing strategies, advertising campaigns, and overall client satisfaction

### University of Miami Wellness Center Sales Office

*Sales Representative*

**Coral Gables, FL**

*May 2014 – August 2014*

- Responsible for sale of memberships, responding to customer inquiries, managing day-to-day office activities and auditing customer purchases
- Opened new membership accounts, sorted sales office documents, and organized locker rental system

### WVUM Sports Radio

*Lead Play-by-Play Broadcaster*

**Coral Gables, FL**

*January 2014 – June 2017*

- Provided play-by-play coverage of 2014-2017 seasons for Miami Hurricanes Baseball Team on WVUM 90.5 FM
- Covered over 30 games, traveled with team throughout season, post-season, and College World Series

### Peñalver & Peñalver P.A

*Clerk*

**Coral Gables, FL**

*May 2013 – August 2013*

- Drafted confidential conveyance and loan documents in connection with real estate transactions, prepared pleadings and exhibits for probate cases
- Answered phone calls, re-organized filing systems, investigated possible conflicts and acquired contact information for clients, lenders, realtors and opposing counsel

## SKILLS, ACTIVITIES, & INTERESTS

---

- **Skills:** Microsoft Office (Word, Excel, PowerPoint), Adobe Photoshop, iMovie
- **Activities:** CAT-5 Student Managed Investment Fund (Technology Sector Head), University of Miami Athletic Department (Academic Tutor), Sigma Alpha Epsilon Fraternity (Eminent Warden - Executive Board Member, Eminent Correspondent, Brotherhood Chairman, New Member Educator), *Sportsfest* Student Committee (Member), University of Miami Television – Sportsdesk (Member), 2014-16 Fun Day Service Day (Volunteer & Executive Board Member)
- **Languages:** Spanish (Fluent)