

# Blake Sperling

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## EDUCATION

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**University of Miami- GPA: 3.84/4.0**

**Coral Gables, Florida**

*Bachelor of Science in Finance & Real Estate with a minor in Business Law*

*May 2019*

- **Honors:** President's Honor Roll, Presidential Scholarship, Bermont-Carlin Scholar, SPFF Scholarship for Environmental Sustainability, MLB Scholarship for Extraordinary Leadership, Norman Scholarship for Academic Excellence
- **Relevant Coursework:** Fundamentals of Finance, Law of Risk & Corporate Compliance, Principles of Financial Accounting, Introduction to C++ Programming

## WORK & LEADERSHIP EXPERIENCE

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**SVN Commercial Real Estate**

**Woodland Hills, California**

*Intern*

*May 2017-August 2017*

- Performed and drafted financial modeling and investment analysis using Argus Software in conjunction with senior brokers for a CRE Investment Sales Brokerage Team
- Communicated with prospective clients such as lenders, buyers, and sellers in promoting deals in the \$5-\$25 million space, including calculation and then presentation of IRR and Cap Rates

**Built World VC**

**Los Angeles, California**

*Intern*

*June 2017-Current*

- Generated content for report analyzing the current real estate Fin-Tech space, including analysis of trends in Real Estate Investment, vehicles for raising capital, strategies utilized by key VCs through limited partnerships for a start-up venture capitalist firm
- Worked on team to brainstorm, analyze, and develop investment strategies for the benefit of investors and start-up recipients seeking specific investments and partners in aligned business space

**Dunleer Real Estate Investment Group**

**Beverly Hills, California**

*Intern*

*June 2016*

- Explored the principal side of Commercial Real Estate for a value-add boutique private equity firm from acquisition analysis to construction to property management
- Researched various strategies for procurement analysis and cost optimization in Real Estate and consumer industries and drafted spreadsheets to streamline deal pipelines and debt/lender databases
- Analyzed invoices, purchases, and expenditures and drafted comprehensive accounting relating to renovations and completion of multi-family properties

**Tamid Investment Group**

**Coral Gables, Florida**

*Chief of Staff, Business Intelligence Committee*

*September 2016-Current*

- Researched equity markets, M&A movements, and global macro events shaping the global economic landscape to publish on behalf of the Tamid Investment Fund on platforms such as Seeking Alpha
- Served on the committee overseeing the business intelligence operations of the 2500 person organization of Tamid around the country

**University of Miami School of Business Administration**

**Coral Gables, Florida**

*FIRST STEP Business Executive Team Leader*

*August 2016-Current*

- Selected as 1 of 10 managers for 65 team leaders, strategizing with faculty for delivery and uniformity of content delivered to over 400 freshmen students and team leaders
- Supervised and instructed weekly discussion classes with eight to ten freshmen Business students in a course on Cultural Competency in the Global Workplace and Finding your Personal Brand

## SKILLS, ACTIVITIES, & INTERESTS

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**Activities:** Business Conference at Yale University [Coached 15 students through product pitch simulations: ideation, marketing strategy, & financial development for an organization in duress], Research Assistant in University Marketing Lab, Vice President U Chabad, Emet Israel, Basketball Tipoff Senior Editor

**Skills:** Argus Software, Basic proficiency in C++

**Interests:** Sports analytics, history, and economics; Authors Dan Brown, Douglas Richards, Stephen King