

# William Simmonds

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## EDUCATION

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### University of Miami

**Coral Gables, Florida**

*Bachelor of Science in Business Administration in Finance*  
*Minors in Business Technology & Psychology*

Expected May 2017

- **GPA:** 3.95 / 4.0
- **Honors:** Bermont/Carlin Scholar, President's Honor Roll, Provost Honor Roll, Beta Gamma Sigma Honors Society, President's Scholarship, Vitas Fellow, Alpha Lambda Delta Honors Society
- **Relevant Coursework:** Real Estate Finance, Student Managed Investment Fund, Fixed Income Markets, Business and Security Valuation, Modern Portfolio Theory, International Finance, Intermediate Financial Management, Investment and Security Markets, Financial Accounting, Managerial Accounting, Micro/Macroeconomics

### Study Abroad, Universidad de Nebrija

**Madrid, Spain**

*Completed Spanish Language Studies*

May 2015-July 2015

## WORK & LEADERSHIP EXPERIENCE

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### Visa Inc.

**Miami, Florida**

*Analyst, Corporate Finance*

May 2016-Present

- Analyzed existing supplier information management system, compared operations to alternate systems, specifically evaluating functionality and cost impacts, resulting in recommendation to replace system, and potentially creating savings of approximately \$300,000
- Evaluated existing contingent labor workforce structure, examined potential realignment possibilities to achieve cost savings, and created recommendations for modifications, presenting to management business case for proposal, which could potentially save in excess of \$3.1 million
- Created "How to buy" guide for business units to better navigate purchasing paths at Visa and worked with development team to begin transition of project into interactive webpage

### UBS Financial Services Inc.

**Miami, Florida**

*Intern, Wealth Management*

January 2016-May 2016

- Performed Financial Goal Analyses to determine appropriate investment strategy for clients
- Conducted equity research to assist Financial Advisor in rating and evaluating investment opportunities, risks, and projected results
- Analyzed client asset allocations for re-balancing and helped create portfolios to reflect clients' risk tolerance and overall investment strategy
- Constructed pitch books for prospective and current clients including financial analysis, asset allocation recommendations, Equity Focus list, UBS Dividend Ruler stocks, UBS QGARP and fixed income

### University of Miami, Business Technology Department

**Coral Gables, Florida**

*Teaching Assistant, Business Analytics*

August 2015-May 2016

- Supervised 40 students as teaching assistant in the use of Microsoft Excel to support business-oriented problem solving and decision making
- Acted as liaison for faculty in evaluation of student performance

### Toyota of North Miami

**Miami, Florida**

*Intern, Sales*

May 2014-June 2014

- Analyzed potential negotiation positions and negotiated vehicle sale terms directly with customers in conjunction with management
- Collaborated with company representatives to develop strategies to improve and surpass monthly goals set by management

## ACTIVITIES & INTERESTS

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**Activities:** Vice President of Finance & Chancellor - Delta Sigma Pi Professional Business Fraternity, Real Estate Sector Head - Student Managed Investment Fund, Tutor - Modern Portfolio Theory, Global Asset Management Education Conference Attendee, UShadow Participant - OpenBondX, Student Assistant - Dean of Students Office

**Interests:** Rubik's Cube, Piano, Trombone, Drums, Personal Fitness and Fantasy Sports