

Peter Winans

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EDUCATION

University of Miami

Coral Gables, Florida

BSBA in Finance and Health Sector Management & Policy

Expected May, 2020

- **GPA:** 3.85 / 4.00; ACT: 34
- **Honors:** Foote Fellow Honors Program; Isaac Bashevis Singer Full-Tuition Merit Scholarship; The President's Honor Roll; The Provost's Honor Roll (2x); The Dean's List (3x)
- **Relevant Coursework:** Calculus I & II; Economics; Business Analytics; Statistics; Health Sector Management & Policy; Financial Accounting; Managerial Accounting (Spring 2018)

WORK & LEADERSHIP EXPERIENCE

Capital Research Partners

Norwalk, Connecticut

Incoming Summer Investment Banking Intern

June 2018 – August 2018

Midcap Business Credit

West Hartford, Connecticut

Summer Intern, Asset Based Lending

May 2017 - July 2017

- Researched Private Equity groups in approximately twenty states, including identification of companies within specific sectors, with identified EBITDA and/or with specific dollar investment goals, as potential leads for bridge financing
- Reviewed financial information of potential borrowers, including quality and quantity of receivables, verification of receivables booked, and time period and consistency of receivables, in order to assist in evaluating creditworthiness of borrower
- Utilized "Alpha" proprietary software system by inputting relevant fields of data and verifying consistency of data with information previously obtained within system
- Reviewed client account receivable supporting documentation, independently calculated and verified A/R information, and maintained Excel spreadsheet with relevant data and results

University of Miami Center for the Humanities

Coral Gables, Florida

Student Assistant, Miami Commitment

September 2016 – January 2018

- Analyzed prior annual expenditures, reviewed prior expenditures line by line to determine need for similar funding in upcoming academic year, projected additional anticipated expenditures, and prepared budget for review
- Analyzed attendance, social media data, identified trends and managed \$500,000 budget

University of Miami - School of Business

Coral Gables, Florida

Undergraduate Teaching Assistant

August 2017 – Current

- Supervise and teach a weekly discussion to a group of freshmen in a course on Cultural Competency in the Global Workplace and Finding Your Personal Brand
- Facilitate organization, research and presentation of a Group Project, focused on a multi-national corporation on the cultural challenges of entry into a new country by that corporation
- Act as a liaison between the administration and faculty of the business school and the incoming freshmen to assist with a seamless transition into college and into the business world

SKILLS, ACTIVITIES, & INTERESTS

Activities: Hyperion Council Titan, University of Miami Student Government Supreme Court Justice, Foote Fellow Mentor, Newtown High School Stock Market Club President & Founder, TargetCanes

Interests: Tennis, Soccer, New York Sports and Manchester City, Snowboarding and New Music